**Summit Overview Worksheet**

**Wednesday, October 16, 2013**

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| **NO.** | **Session Title** | **Time** | **Trainer** | **Have PPT** |
| S1 | 7K Club The Wining Team Focus:  The What, Why And To What End? | 8:00 – 8:30 | Jon Bender | Yes |
| S2 | Why Are YOU Here? | 8:30 – 9:00 | Brian Ellsworth | Yes |
| S3 | Where We Have Been Where We Are Going | 9:00 – 9:30 | Mike Jackson |  |
|  | Break | 9:30 – 9:45 |  |  |
| S4 | Setting Your Goals | 9:45 – 10:15 | Secret |  |
| S5 | Time Management/Real Business | 10:15 – 10:45 | RJ Buchanan | Yes |
| S6 | Commitment To Growth Excellence | 10:45 – 11:10 | Greg Montoya | Yes |
| S7 | Debt Free Living | 11:10 – 12.:10 | John Cummata OS |  |
|  | Lunch | 12:10 – 1:30 |  |  |
| S8 | The Power of Tax Savings | 1:30 – 2:30 | Dr. Ron Mueller OS |  |
| S9 | Financial Literacy and Simplified Investing | 2:30 – 3:15 | David Lamar OS |  |
|  | Break | 3:15 – 3:30 |  |  |
| S10 | What do believe in? | 3:30 – 4:15 | Mike Jackson | Yes |
| S11 | World Class Air And Training | 4:15 – 4:45 | RJ Buchanan | Yes |
| S12 | World Class Water And Training | 4:45 – 5:15 | Carl (Buzz) Thompson |  |
| 13 | Systematic Growth And Duplication | 5:15 – 6:00 | Brian Ellsworth |  |

**Thursday, October 17, 2013**

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| **NO.** | **Session Title** | | | | **Time** | | **Trainer** | **Have PPT?** |
| S14 | Welcome and Warm Up Crowd – Cast Vision | | | | 8:00 – 8:15 | | Jon Bender |  |
| S15 | Your 4K Brick – How We Get To 7K club | | | | 8:15 – 9:15 | | Jon Bender |  |
| S16 | Filling The Pipeline | | | | 9:15 – 10:00 | | Ellsworth/Turner |  |
|  | Break | | | | 10:00 – 10:15 | |  |  |
| S17 | Importance of Leg Charting | | | | 10:15 – 10:45 | | Mike Jackson |  |
| S18 | Building a Huge Team/Keeping It | | | | 10:45 – 11:30 | | Paul Svetz |  |
| S19 | Lunch | | | | 11:30 – 1:00 | |  |  |
| S20 | Welcome Back | | | | 1:00 – 1:15 | | Jon Bender |  |
| S21 | Everyone Starts Same Way L5 Formula, GTOs, Personal Development | | | | 1:15 – 2:15 | | Paul Hancock |  |
| S22 | Stay The Course - Winning | | | | 2:15 – 2:45 | | Dan Gibson |  |
| S23 | The Importance of Relationships – Quit Proof | | | | 2:45 – 3:00 | | Jon Bender |  |
|  | Break | | | | 3:00 – 3:15 | |  |  |
| S24 | How To Get Your Credit Back On Track | | | | 3:15 – 4:00 | | Gene Broom |  |
| S25 | Recognition Celebration/Call To Action | | | | 4:00 – 4:30 | | Montoya/Bender |  |
| S26 | Recap Vision and 7K Club Initiation | | | | 4:30 – 5:00 | | Jon Bender | Yes |
| S27 | Attendees Takeaway | | | | 5:00 – 5:30 | | Audience |  |
| S28 | Farewell Send Off and 7K Commitment | | | | 5:30 – 6:00 | | Mike Jackson |  |
| **Total PPTs** | |  | **VSSW PPT’s** |  | | **New PPT’s To Build** | |  |

**Summit- Total Sessions 28**

**Rally Overview Worksheet**

**Friday, October 18, 2013**

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| **NO.** | **Session Title** | **Time** | **Trainer** | **Have PPT?** |
| R1 | Welcome – The Promise of the7K | 8:00 – 8:25 | MJ/Jon/Greg/Joe/Bill |  |
| R2 | History/Future/Legacy | 8:25 – 8:55 | Mike Jackson | Yes |
| R3 | The Viral Effect of The Practice Session | 8:55 – 9:40 | Turner/Jackson | Yes |
| R4 | Living Water - Quadruple Your Income On Same Hours Invested | 9:40 – 10:40 | Buzz Thompson |  |
|  | Break | 10:40 – 10:55 |  |  |
| R5 | How Nutritional Products Could Set You Free | 10:55 – 11:10 | Mike Jackson |  |
| R6 | Galvanizing Point - What, Why and What End | 11:10 – 11:30 | Jon Bender |  |
| R7 | The Power Of A Committed Team | 11:40 – 12:30 | Mitchell Tolle OS |  |
| R8 | Lunch | 12:30 – 1:30 |  |  |
| R9 | Set Up After Noon | 1:30 – 1:40 | Jon Bender |  |
| R10 | Attitude of a Business Builder | 1:40 – 2:10 | Jackie Anding | Yes |
| R11 | Multiple Strategies - Pipeline | 2:10 – 2:55 | Dan |  |
| R12 | Two Examples To Fill Pipeline | 2:55 – 3:30 | Willis/Shaw |  |
|  | Break | 3:30– 3:45 |  |  |
| R13 | How to Make a Connection/ Spousal Teamwork | 3:45 – 4:05 | Mary/Jeff | Yes |
| R14 | Is – Ought Principle | 4:05 – 4:25 | Paul Svetz |  |
| R15 | Recruiting - Indirect Approach | 4:25 – 4:45 | Paul Hancock | Yes |
| R16 | Knowing You Numbers | 4:45 – 5:05 | Bill Coyle |  |
| R17 | Recap Day and Set-Up Saturday | 5:05 – 5:30 | Brian Ellsworth |  |
| R18 | Thoughts From Chairman | 5:30 – 6:00 | Joe Urso |  |

**Saturday, October 19, 2013**

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| **NO.** | **Session Title** | | | **Time** | **Trainer** | **Have**  **PPT?** |
| R19 | Set up the Day | | | 8:00 – 8:30 | Jon Bender |  |
| R20 | What Is Creating Wealth From Home? | | | 8:30 – 9:00 | Brian Ellsworth |  |
| R21 | Understanding SuccessCycle And Compounding | | | 9:00 – 10:00 | Brian Ellsworth | Yes |
|  | Break | | | 10:00 – 10:15 |  |  |
| R22 | Recruiting – How to tell the story – First Sort | | | 10:15 – 11:00 | Jon Bender |  |
| R23 | First sort Role Play | | | 11:00 – 11:20 | Bender/Svetz |  |
| R24 | Recruiting – Closing the Next Step – Upgrade | | | 11:30 – 12:00 | RJ/Delgado |  |
| R25 | $3K Conversation to tee up training | | | 12:00 – 12:30 | Jon Bender |  |
|  | Lunch | | | 12:30 – 1:30 |  |  |
| R26 | Set Up Afternoon | | | 1:30 – 1:45 | Greg Montoya |  |
| R27 | Wealth Building Formula | | | 1:45 – 2:30 | Jon Bender |  |
| R28 | Key Note – Charge To Audience | | | 2:30 – 3:15 | Mitchell Tolle OS |  |
| R29 | Next 5 are My Best 5 | | | 3:15 – 3:45 | Mike Jackson | Yes |
|  | Break | | | 3:45 – 4:00 |  |  |
| R30 | Game Plan For Monday | | | 4:00 – 4:15 | Montoya | Yes |
| R31 | Vollara Corporate Awards and Recognition | | | 4:15 – 5:00 | Coyle |  |
| R32 | Vision Team and FAB Recognition | | | 5:00 - 5:15 | Bender/Montoya |  |
| R33 | Corporate Observation And Challenge | | | 5:15 – 5:30 | Coyle |  |
| **Total PPTs** | |  | **VSSW PPT’s** |  | **New PPT’s To Build** |  |

**Rally - Total Sessions: 33**

**Legend:**

**Green – church notes sent to designer/received ppt from designer**

**Red – no church notes received**

**Yellow – 3rd party**